



**Return address:**  
Summit Family Dentistry  
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Littleton, CO 80127

[www.summitfamilydentistry.com](http://www.summitfamilydentistry.com)

**April 2, 2019 VIP Experience Patient Referral Contest winner announced!**

**April 1 - June 27, 2019 Fun in the Sun Patient Referral Contest - refer & win!**

**June 7, 2019 Annual BBQ Bash at SFD**

**More details to follow!**

**June 28, 2019 Fun in the Sun Patient Referral Contest winner announced!**

**WHAT YOU GET**

- PERKS AT EVENTS • EXCLUSIVE VIP EVENT
- FREE WHITENING FOR LIFE • SPECIAL GIFTS
- SPECIAL OFFERS • BIRTHDAY TREAT
- APPOINTMENT PERKS • VIP PARKING SPOT
- DOUBLE REFERRAL GIVEAWAY ENTRIES

Just refer one person each following year to remain a VIP patient!

**BECOME A VIP PATIENT!**

REFER 3 NEW PATIENTS TO OUR OFFICE



**WHAT'S HAPPENING AT SFD**



# WORD OF MOUTH



SPRING 2019

## Dental ANXIETY?

### Summit Family Dentistry Understands

#### Dental Anxiety is Real

Do you agonize about going to the dentist? Most people have some degree of anxiety about dental visits. Studies show up to 60% of people experience some degree of dental fear and anxiety, and 5-10% have actual dental phobia - a recognized mental disorder. At Summit Family Dentistry, we get it. Anxiety, ranging from mild butterflies to acute fear and immobilization, are a part of going to the dentist for many people.

#### We're Here to Help

How do we address dental anxiety? The first thing is that we acknowledge the anxiety is a real and prevalent thing. All staff is trained to recognize signs and symptoms of anxiety, and they'll work with you to dispel it. Often, just asking a patient and allowing them to talk about their fears alleviates anxiety. We ask if you're anxious about your visit, and take time to find out if you prefer lot of information or just the bottom line about your treatment. At SFD our doctors and clinical staff are sensitive to the fact that most people are uncomfortable with someone in their "personal space" around their face and head, and will provide breaks in procedures to check how you're doing and allow you to ask questions or regroup.

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#### Comfort Menu

We also have a Comfort Menu full of options to make you more comfortable during your visit. Blankets, pillows, headphones, and a wide choice of movies to watch during your appointment can take focus away from the procedures and help you relax.

#### Sedation Options

Some patients need extra help getting to a relaxed state, and we offer several safe sedation options. You may just need a few puffs of nitrous oxide to help you relax, or we also offer oral conscious sedation, IV sedation, and general anesthesia.

Whatever your level of trepidation, we've got you covered. We're here to help you as a person first, which paves the way to taking great care of your teeth and mouth.



## SHOPPING SPREE WINNER

Congratulations to SFD patient Moira C.! Moira referred her friends and family and won a \$1,000 Shopping Spree just in time for Christmas. Did you know SFD acknowledges every referral with a gift? Plus, there's a contest, like Moira won, every quarter where you can win a prize valued up to \$1,500 in addition to the gift for each referral.



## FREE DENTISTRY DAY!

In keeping with our desire to give back to the community, Summit Family Dentistry is hosting Dentistry From the Heart, a free dentistry day, for the eighth year in a row. This year's event is on Saturday, April 27th from 7 a.m. to 5 p.m. at 12999 W. Bowles Dr. Littleton 80127. Patients 18 and over can choose a free filling, cleaning or extraction.

This special day has become an employee/volunteer favorite. Having the ability to provide dental care to those in the community who can't afford it otherwise, is very rewarding and gratifying for all.



## GET TO KNOW YOUR DOCTORS

Who has been most influential in forming you as a person?



**Dr. Harvey**

My Mom and Dad instilled within me a positive outlook on life and a confidence that my best is good enough.



**Dr. Livesay**

My Father



**Dr. Kennelly**

My husband. I learn something new from him everyday. He has definitely opened my eyes to a lot of new things



**Dr. Biles**

My parents. They've taught me how to be a more empathetic and caring person by learning and understanding other cultures and teaching me to always listen.



**Dr. Liu**

My Parents



**Dr. Hauschild**

My Parents

## SANTA STOPS IN AGAIN

Someone must have been nice, instead of naughty, because Santa came to SFD again this year! There were homemade cookies, milk, special time with Santa and Mrs. Claus, and a gift from Santa. Families went home with professional pictures of the kids visiting Santa to cherish for years to come. If we keep being nice, chances are Santa will be back in 2019! We'll let you know when.



## KIDS BRUSH & FLOSS

Every year, when the frigid days of February roll around, SFD visits local elementary schools in honor of National Children's Dental Health Month. Grades K-2 enjoy Brushing and Flossing presentations given by dentists and clinical staff. Kids learn the proper way to brush and floss and the importance of doing both. They also meet Cuspid the Crocodile, a stuffed puppet with a full set of reproduction human teeth!



## PATIENT REFERRAL CONTEST

### Fun in the Sun Patient Referral Contest

Refer 3 and be entered to win: **The Adventurous Foodie Pack** (\$1,000 approx. value)

Refer 2 and be entered to win: **The Adventurer Pack** (\$500 approx. value)

Refer 1 and be entered to win: **The Foodie Pack** (\$250 approx. value)



**The Adventurous Foodie Pack** - (3 referrals) includes 4 Elitch's passes, 1 adult & 2 kids Water World Splash passes, 2 adult & 2 kids \*Denver City Passes, \$100 Escape Room gift card, 4 Epic Sky Trek passes, plus a \$25 Inside Scoop Ice Cream gift card, \$100 The 49th Restaurant gift card, and a \$100 Edgewater Inn gift card

**The Adventurer Pack** - (2 referrals) includes 2 adults & 2 kids \*Denver City Passes, 4 Elitch's passes, and 4 Epic Sky Trek passes

**The Foodie Pack** - (1 referral) includes a \$50 Inside Scoop Ice Cream gift card, a \$100 The 49th Restaurant gift card, and a \$100 Edgewater Inn gift card

Contest runs from April 1, 2019 to June 27, 2019.  
Winner will be announced on June 28th!

\*The Denver City pass allows your choice of three top Denver attractions including: the Aquarium, the Museum of Nature & Science, the Denver Zoo, the Children's Museum, the Botanic Gardens, the Wings Over the Rockies Museum, the Art Museum, and the Colorado History Center

## NEW TECHNOLOGY AT SFO

Summit Family Orthodontics has added the iTero Element 2 to accommodate digital orthodontic case planning. The iTero is a multi-platform imaging, planning and management tool that combines the latest orthodontic technology into one amazing machine. The iTero provides:

- Full digital case planning and management, start to finish
- Outcome simulator - patients can see their end result, in 3D, at the beginning of treatment
- Digital progress tracking - doctor is alerted and can make micro-adjustments along the way (not possible without digital visualization)
- Quick, accurate inter-oral impressions without using messy molds and impression medium
- Direct Invisalign connectivity - allows real-time communication with the Invisalign lab
- Digital case management - better end results and **shorter treatment times**
- **Call 303-933-5339 to schedule your FREE consultation!**